



QUANTUM LEAP
CONSULTING



QUANTUM LEAP
RISK MANAGEMENT

**A Division of
Aura Africa Investments (Pty) Ltd**

**COMPANY
PROFILE**



About our **COMPANY**

COMPANY BACKGROUND

Quantum Leap is a franchised brand under Aura Africa Investments (Pty) Ltd. Quantum Leap is divided into two divisions and/or business units;

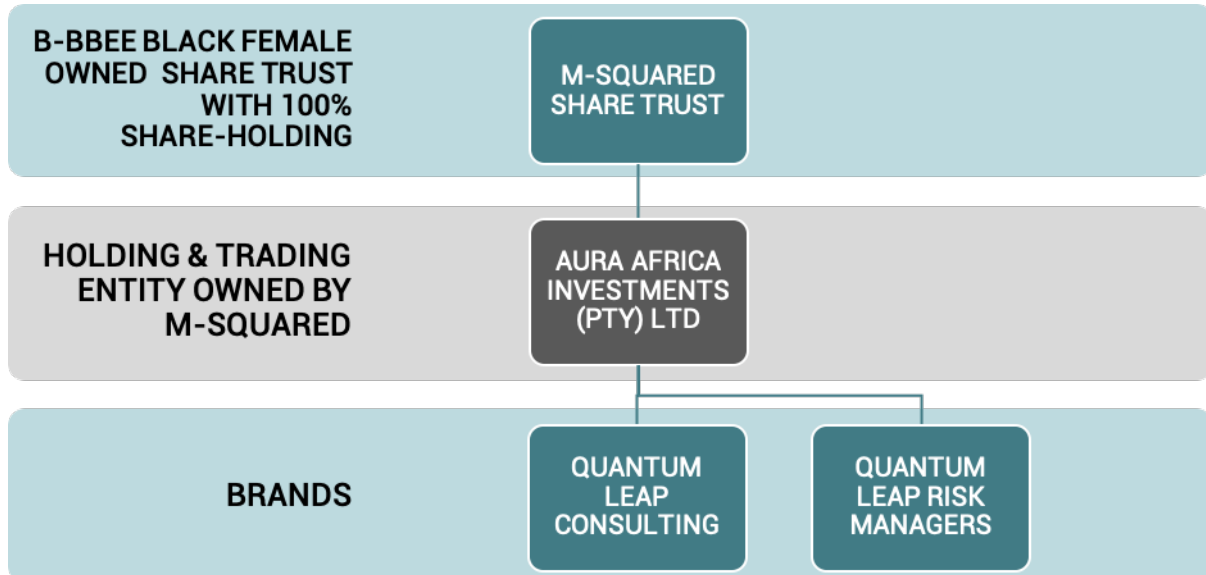
- **Quantum Leap Risk Managers** - A division that focuses on offering affordable bespoke financial services such as; financial advisory, Investment consulting, employee benefits consulting and provision of financial solutions with regards to group Insured benefits and retirement savings products.
- **Quantum Leap Consulting** - A division that focuses on offering outsourced management services, strategic financial management advisory services and business process outsourcing to help organisations focus on their core business while enjoying the benefits of professional services

OWNERSHIP STRUCTURE

Quantum Leap Consulting and **Quantum Leap Risk Managers** is classified as a Level 1 B-BBEE provider and is 100% black-owned and 50% black female-owned. B-BBEE is the acronym for Broad-Based Black Economic Empowerment, of which the fundamental objective is to advance economic transformation and enhance the economic participation of black people in the South African economy. To this end, we are committed to increasing female-ownership in the company.



ORGANISATIONAL STRUCTURE



VISION, MISSION & MODEL

Quantum Leap is an innovation lead consultancy partner that provides cost effective premium business solutions and services to optimize business performance, profitability and stimulates sustainable growth. The brand aims to raise the standard of business on all scales and give businesses the services that they need to succeed in the market place.



Products and **SERVICES**

The **Quantum Leap** brand through its respective divisions offers the following combined products and services:

Strategic financial management advisory:

- Financial modelling
- Management Accounting and reporting
- Business intelligence for optimised financial decision making
- Tax advisory
- Payroll services

Management consulting:

- Strategy formulation and implementation
- Valuation of projects
- Business plan formulation
- Business process engineering and policy formulation
- Business analysis

Project management and business development

- Project planning & implementation
- Outsourced project management offices
- Project feasibility studies and business cases
- Post-implementation support

Board and corporate secretarial services

We support Small medium Companies & Associations to keep abreast with Best practice in terms of Codes good Corporate procedures as outlined in King III report. We also provide a spectrum of board support services which include Board evaluations, board pack generation, provision of meeting facilities & Document management



Products and **SERVICES**

Group Insured benefits and retirement solutions

Employees and employers can enjoy affordable benefits that are either structured as either a lump sum cover amount or structured in accordance to their salaries or income. These benefits are:

- Group life cover
- Group disability and dread disease cover
- Group funeral cover
- Accident cover
- Trauma assist & emergency services
- Salary based maternity leave cover
- Umbrella Retirement fund solutions
- Collective investment schemes (unit trusts).

Business risk cover:

Owner managed businesses depend a lot on their owners to remain profitable and to provide sustained income for the owner and employees. Quantum Leap provides affordable cover to mitigate against unforeseen scenarios that may negatively impact the income and profitability of the business. This cover solutions are:

- **Buy and sell agreements:** This agreement is useful in a business partnership, when one of the business partners loses their life and the remaining partner needs to buy the equity or shareholding from the deceased partner. Quantum Leap will assist to provide cover that will pay-out upon the death of the business partner so that the remaining partner can use that money to buy shareholding left behind by the business partner.
- **Key man risk cover:** A Loss due to death of a key man such as a top sales person, a key business partner, or a key director of operations can be damaging to a business. Quantum Leap will provide key man risk cover that can help with the costs involved in replacing a key man and the opportunity costs involved with the loss of income that the key man could have generated.



- **Contingent liability:** In running a business sometimes taking a business loan to fund growth and projects becomes necessary. Unfortunately however the directors and or owner managers will be held liable in the event of a business defaulting on the loan because funders require collateral and surety against the loan. This collateral liability could entail directors losing their personal assets. We provide cover that will pay out when the owner manager/ directors and the business dissolves due to death so that the personal assets of the owner manager are not attached which can have an adverse impact on the family and those left behind.
- **Business overheads cover:** Overhead costs can get too expensive for a business to manage. In the event where the owner manager or director of a business is no longer able to work and function optimally to manage overheads and improve business viability, especially due to disability or death of the owner, we can provide a cover that will at least assist with paying for overhead expenses so as to maintain the solvency of the business.

Employee benefits consulting:

- **Fiduciary services for all employees, institutional clients and businesses (Wills and Estate Planning):** We assist in the provision of wills and proper estate planning in the personal estates and assets as members of pension funds and institutional clients and businesses.
- **Individual, Group and Corporate Retirement planning:** we assist with the planning, design and execution of appropriate retirement products based on a customised needs assessment for members, employees and employers (i.e. Corporates, SMEs and institutional clients)
- **Group insured benefits consulting and planning:** we assist with the design, planning and execution of appropriate group risk benefits based on a clear and customised needs assessment for employers, employees and institutional clients
- **Administration and payroll services:** we help with the overall administration of employee benefits and the necessary payroll deductions per employee and/or member of a pension fund. We also offer an outsourced payroll functions that assist with tax year-end submissions and reporting.



Investment consulting:

- **Portfolio selection and multi-manager fund selection:** we assist in identifying and selecting appropriate fund managers based on a carefully constructed investment mandate for institutional investors.
- **Performance, risk and compliance reporting:** We provide an independent reporting and evaluation on the performance of funds allocated to fund managers to ensure alignment with investment goals and objectives of our clients. We also assess risk and compliance elements at a fund manager level.
- **Trustee training and membership board training:** We assist members of board of trustees to be well equipped with appropriate knowledge to make well informed decisions to steer funds in the right direction.
- **Legal and secretarial services:** We assist with secretarial services to effectively and efficiently convene all member board meetings and ensure that meeting minutes are recorded. We also ensure that legislative matters relation to applicable laws and acts governing our institutional clients are take care of.

Member communication:

We prepare the following communication services to members:

- Detailed fact sheets on each fund as vetted and ratified by respective fund managers.
- Personalize annual letters to members expressing a view on their ability retire
- Newsletters providing a view on market trends, the economy and how such matters may impact their funds.



Strategic Partners & CLIENTS





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RISK MANAGEMENT

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B-BBEE Status: level 1

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